



Quarter One 2024

# Product Order Guide

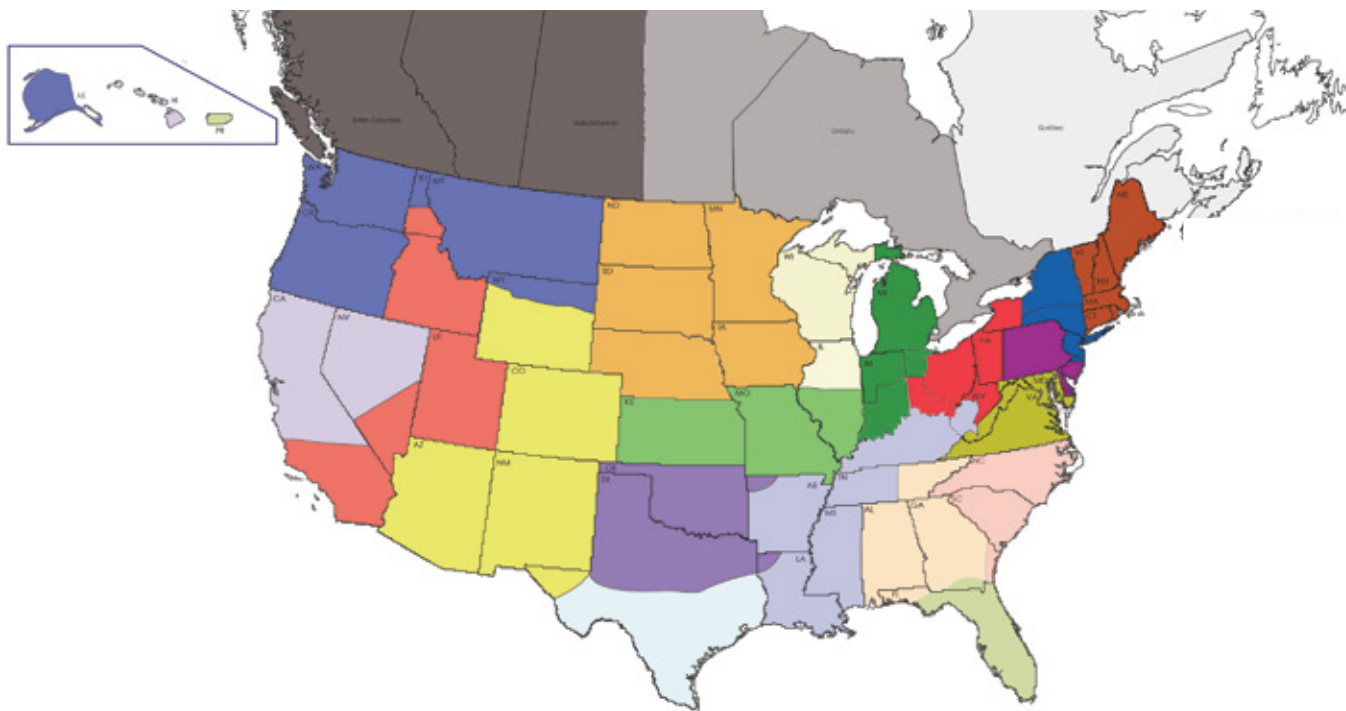


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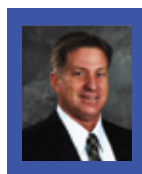
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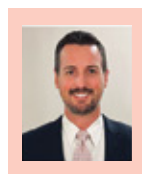
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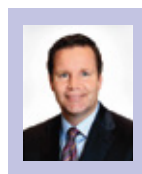
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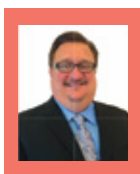
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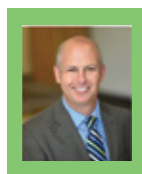
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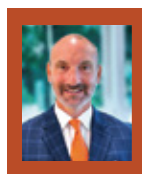
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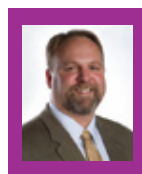
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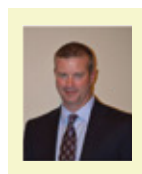
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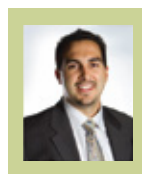
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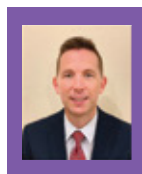
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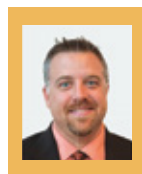
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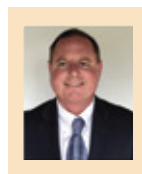
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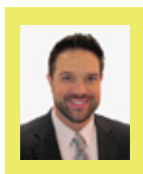
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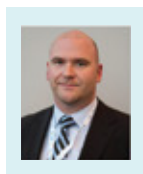
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# Firststar?

It's a question we get a lot. The name may be new, but we're no stranger to dental equipment. We've been manufacturing for some of the biggest names in the dental industry for over 20 years meaning if you have teeth, you've probably sat in one of our chairs. We know what makes the industry tick but also where it can improve which is why we're here to simplify the equipment process - from selecting the right set ups to getting world class support. Regardless of which product you choose you can rest assured that if it's got our logo on it, we've got you covered with thoughtful designs, proven reliability, and a solid standard warranty.

## Family Matters since '93

We take our family work culture literally. Since 1993, Firststar has been a family owned and operated company spanning two generations, six buildings, and a whole lot of love. We are your friendly neighborhood dental equipment manufacturer in Kent, Washington and just like your favorite family pasta chain - when you're here, you're family.



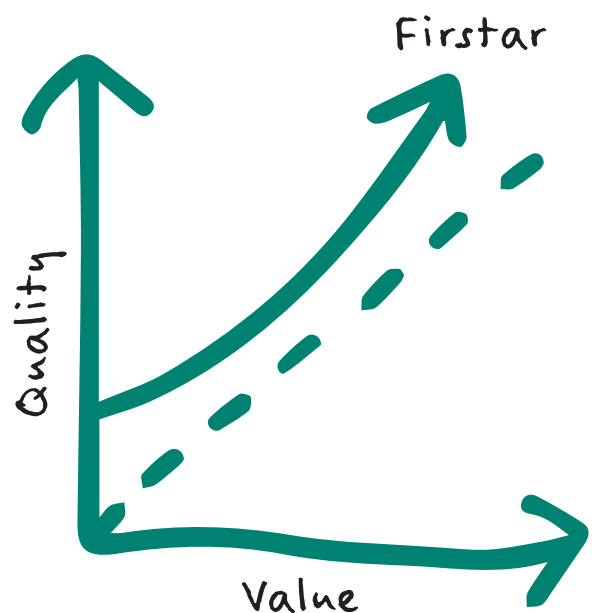
# The Firststar Difference

- 1 More standard features eliminates ordering guesswork
- 2 Decades of industry research, iteration, and refinement
- 3 Dependable five year standard equipment warranty
- 4 Simplified installation process your technicians will love
- 5 One of only three manufacturers globally of medical equipment hydraulic pumps
- 6 Dentist, not profit centered design decisions
- 7 Direct control over production results in shorter lead times
- 8 We won't spam your email with marketing



## Value That's Off the Charts

We tried to make a graphic showing how much value our products offer but it simply couldn't be done. We sweat every detail from material selection down to the machine tolerances because we know the separation between good and great is hidden in the minutiae,





### Features

- 1 Award-winning hydraulic system with soft start/stop.
- 2 New locking swing down armrests with single hand activation.
- 3 Dual articulating push button head rest for better access to the oral cavity.

# FDC50 - The Evolution

The pinnacle in patient access, versatility, and comfort. The FDC50 is the big brain move when you're after the latest in patient comfort and practical ergonomics. We've been in the equipment game for some time, and the FDC50 is our pièce de résistance.

We pulled out all the stops when designing the 50, building upon our award winning hydraulic system adding soft start/stop and giving it the most modern recline movement.

Your patients will be lulled asleep and won't be awakened as you reposition them. Our new locking swing down armrests are disengaged with a single hand improving workflow and ergonomics.

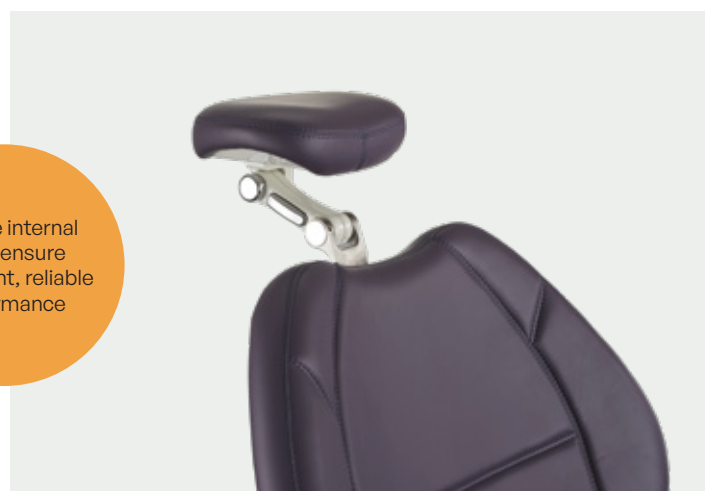
Speaking of which, we also kept the dual articulating push button head rest further improving patient positioning to give you optimal access to the patient while you work. The FDC50 is so comfortable we wouldn't fault you for putting one of these in your living room, either as furniture or a piece of art.



Thin, tapered backrest gives ample room for your legs while working



Durable internal stops ensure consistent, reliable performance



# FDC38 - Never go without

The FDC38 is a prime example of Firststar's build quality. You won't find plastics in any of the chair structure meaning maximum rigidity and longevity for you and your patients. Our classic thin aluminum backrest that tapers in width maximizes space for your legs while working the oral cavity but offers plenty of support for your patient.

With every FDC38, you and your practice get peace of mind, proven reliability, and incredible value. The only thing we don't include are the patients.





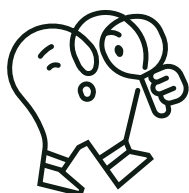


A solid workhorse that moonlights as a show pony, the FDC38 is feature rich and built upon Firstar's proven hydraulic drive system. Designed to maximize flexibility and patient access the FDC38 swivels 50 degrees and can be paired with either of our delivery systems or used on its own with a cabinet or cart mounted delivery.

Available in a wide selection of colors in both Naugasoft and optional Ultraleather®.



Incredible range of adjustability for the perfect fit

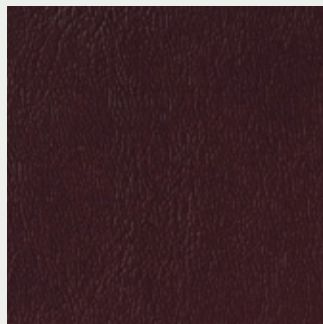


# Naugasoft Color Options

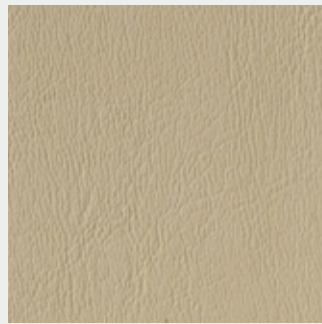
Choose from our most popular Naugasoft color options. For the complete list of available colors visit our website. Can't find the color you're looking for? Contact us today to see how we can help.



**BLACK SATIN**  
PR 40



**MULBERRY**  
PR 41



**FAWN**  
PR 35



**COCOA**  
PR 51



**SADDLE**  
PR 52



**DEEP SAPPHIRE**  
PR 55



**BLUE FOG**  
PR 46



**MINT LEAF**  
PR 45

# Ultraleather® Color Options

Peak comfort starts with Ultraleather®. Choose from our popular colors below or view the full range on our website. Looking for something unique? Contact us today to learn more about our custom options.



PLUM  
291-9385



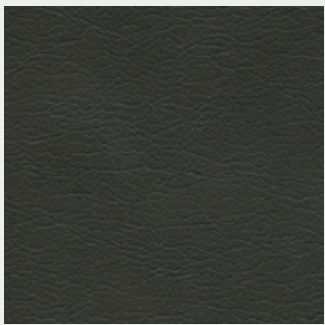
BAYOU  
291-2685



CYAN  
291-2553



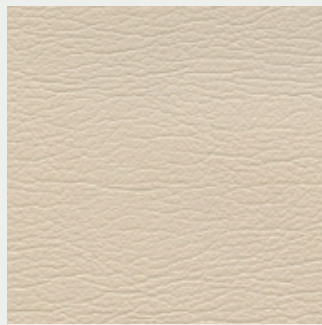
SONORA  
291-4454



RAVEN WING  
291-5607



GRANITE  
291-5708



CHAMPAGNE  
291-3719



STONE  
291-3602

Choose your chair.



# Firststar Dental Chairs



FDC38



FDC50

Step 1 - Select Your Chair		Part Number	Retail Price	Total
	FDC38 Hydraulic Chair - Standard Naugasoft Upholstery	11000	\$6995	
	FDC50 Hydraulic Chair - Standard Ultraleather® Upholstery	13000	\$8495	

Step 2 - Select Your Upholstery				
	Naugasoft	91100	No Charge	
	Ultraleather® (Standard on FDC50)	91200	\$700	

Step 3 - Configure Your Chair				
Incl	Foot Control w/ Four Programmable Positions	81100	Included	
	Delete Foot Control	D81100	-\$195	
	Chair Mounted Touch Pad Control (Right Side)	8111R	\$495	
	Chair Mounted Touch Pad Control (Left Side)	8111L	\$495	
	Contoured Junction Box Frame and Cover	81210	\$285	
	Square Junction Box Frame and Cover	81230	\$255	
	Air and Water Quick Disconnects (Included with Delivery Systems)	63000	\$360	

Choose your stool.



# Firststar Dental Stools



Doctor's Stools	Part Number	Retail Price
Doctor's Stool - Naugasoft Upholstery	4100N	\$735
Doctor's Stool - Ultraleather® Upholstery	4100U	\$835

Assistant's Stools	Part Number	Retail Price
Asst. Stool w/Support Arm and Foot Ring - Naugasoft Upholstery	4200N	\$945
Asst. Stool w/Support Arm and Foot Ring - Ultraleather® Upholstery	4200U	\$1045



# Pair our chairs with our Pivot Mount Delivery System

Our pivot mount deliveries maximize workspace flexibility by allowing on the fly ambidextrous access to the patient and offer an extensive list of standard features.





Looking for a power optic system, integrated chair controls, and automatic handpiece control? Check. If you look, you'll also find thoughtful details such as needle bearings in the arms to eliminate play and ensure smooth operation for the lifetime of your product. The Firststar Pivot Mount Delivery System empowers you to do more with less.

View our available options to see how you can make our pivot mount delivery even more powerful.

Scan to find out more



Our Pivot Mount Delivery System empowers better and better dentistry

# Configure your Pivot Mount.



# Firststar Pivot Mount Delivery Packages



Example Shown Includes:

13000 | FDC50 Hydraulic Dental Chair- \$8495

21100 | Pivot Mount Delivery System- \$5795

51200 | FDC50 Rear Pivot Assistant's Package w/Touch Pad- \$1700

31160 | 6 Bulb LED Light System for Pivot Mount Delivery-\$3195

Step 1A - Select Your Chair		Part Number	Retail Price	Total
	FDC38 Hydraulic Dental Chair - Naugasoft Upholstery Standard	11000	\$6995	
	FDC50 Hydraulic Dental Chair - Ultraleather® Upholstery Standard	13000	\$8495	
Step 1B - Select Your Chair Options				
	Ultraleather® Upholstery Upgrade (FDC38 Chair Only)	91200	\$700	
	Delete Foot Control	D81100	-\$195	
	Chair Mounted Touch Pad (Left)	8111L	\$495	
	Chair Mounted Touch Pad (Right)	8111R	\$495	

# Customize Your Build

Step 2 - Select Your Delivery System		Part Number	Retail Price	Total
	Pivot Mount Delivery Unit Only (Skip Step 5)	21100	\$5795	
	Pivot Mount Delivery Unit + Pivot Mount Light System	21110 + Step 5	\$5795 + Step 5	
	Pivot Mount Light System Only, 4 Bulb LED Light (Skip Step 3, Step 4)	31240	\$3295	
	Pivot Mount Light System Only, 6 Bulb LED Light (Skip Step 3, Step 4)	31260	\$3795	
	Pivot Mount Light System Only, 8 Bulb LED Light (Skip Step 3, Step 4)	31280	\$4095	

Step 3 - Choose Your Delivery Head Options		Part Number	HP Positions					Retail Price	Total
			1	2	3	4	5		
Incl	Air/Water Syringe with Autoclavable Syringe Tip		D					Included	
Incl	HP Illumination System with ISO-C 6 Pin Tubing			D				Included	
Incl	4 Hole HP Tubing				D	D		Included	
	Additional Power Optic HP Line and ISO-C 6 Pin Tubing	82110			D			\$199	
	Additional HP Position Including HP Tubing and Water Relay	82120					D	\$189	
	Firststar Integrated Electric Motor System	82140				D		\$2995	
Incl	Low Voltage Power Supply (100W / 150W)	61110 / 61120						Included	
Incl	Water Source Routing Valve with Junction Box Plumbing							Included	
	Tray Mount, Left Side of Delivery Head	8213L						\$189	
	Tray Mount, Right Side of Delivery Head	8213R						\$189	



Step 4- Configure Your Rear Assistant's Package		Part Number	Retail Price	Total
	Rear Pivot Assistant's Package - Includes 1 Syringe, 2 HVE, 1 Saliva Ejector (FDC38 / FDC50)	51100 / 51200	\$1700	
Incl	Four Position Handpiece Holder (FDC38 / FDC50)	67100 / 67200	Included	
Incl	Rear Assistant's Touch Pad Controls (FDC38 / FDC50)	67300 / 67301	Included	

Step 5 - Choose Your Lighting and Accessories				
	Four Bulb LED Light System with Sensor Activation and Intensity Adjustment	31140	\$2695	
	Six Bulb LED Light System with Sensor Activation, Intensity Adjustment, and Yellow Light Composite Mode	31160	\$3195	
	Eight Bulb LED Light System with Sensor Activation, Intensity Adjustment, and Yellow Light Composite Mode	31180	\$3495	
Incl	Low Voltage Power Supply (100W / 150W)	6110 / 61120	Included	
Incl	Chair Adapter, Light Posts, and Arms		Included	

Step 6 - Configure Your Utilities				
Incl	Internal Umbilical Pre-Installed in Chair with 12" Pig Tail		Included	
Incl	Contoured Junction Box with Air and Water Plumbing	81211	Included	
Incl	Pre-Installed Air and Water Quick Disconnects	63000	Included	
	Universal Square Junction Box with Pre-Installed Plumbing	81231	No Charge	
	Additional Umbilical Length; Specify Additional Length (feet);	82300 - ____	\$40.00 / ft.	
	Remove Water Source Routing Plumbing		No Charge	
			Sub-Total	
			Quantity	
			Total	

# ... or pair with one of our Post Mount Deliveries if that's more your flavor

If your practice calls for cuspidors and rinse cups we've got you covered. Our Post Mount Deliveries have all of the features in our Pivot Mounts with the addition of cuspidor controls. With built in timed cup fill, bowl rinse, and the air and water hookups to supply your favorite scaler, our Post Mount Deliveries provide all the tools you need in an affordable package.

Supply your water how you want, either straight from the tap or from the standalone bottle system. Our Post Mount Delivery Systems put the power in your hands.





Built in timed cup fill, bowl rinse, and air and water QD's

Remote cuspidor controls (when equipped) integrated into Touch Pad

# Configure your Post Mount.





# Firststar Post Mount Delivery Systems



Example Shown Includes:

11000 | FDC38 Hydraulic Dental Chair- \$6995

22110 | Post Mount Delivery System with Cuspidor- \$6395

52100 | Telescoping Rear Assistant's Package with Touch Pad- \$700

32140 | 4 Bulb LED Light System for Post Mount Delivery- \$2695

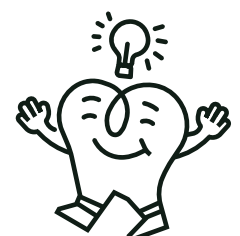
\*Scaler sold separately

Step 1A - Select Your Chair		Part Number	Retail Price	Total
	FDC38 Hydraulic Dental Chair - Naugasoft Upholstery Standard	11000	\$6995	
	FDC50 Hydraulic Dental Chair - Ultraleather Upholstery Standard	13000	\$8495	
Step 1B - Select Your Chair Options				
	Ultraleather Upholstery Upgrade (FDC38 Chair Only)	91200	\$700	
	Delete Foot Control	D81100	-\$195	
	Chair Mounted Touch Pad (Left)	8111L	\$495	
	Chair Mounted Touch Pad (Right)	8111R	\$495	

# Customize Your Build

Step 2 - Select Your Delivery System		Part Number	Retail Price	Total
	Post Mount Delivery Unit Only (Skip Step 6)	22100	\$5495	
	Post Mount Delivery Unit with Cuspidor (Skip Step 6)	22110	\$6395	
	Post Mount Delivery Unit (W / Without Cuspidor) + LED Light System	22100 / 22110 + Step 6	\$5495 / \$6395 + Step 6	
	Post Mount Light System Only, 4 Bulb LED Light (Skip Step 3, Step 4, Step 5)	32240	\$3395	
	Post Mount Light System Only, 6 Bulb LED Light (Skip Step 3, Step 4, Step 5)	32260	\$3895	
	Post Mount Light System Only, 8 Bulb LED Light (Skip Step 3, Step 4, Step 5)	32280	\$4195	

Step 3 - Choose Your Delivery Head Options		Part Number	HP Positions					Retail Price	Total
			1	2	3	4	5		
Incl	Air/Water Syringe with Autoclavable Syringe Tip		D					Included	
Incl	HP Illumination System with ISO-C 6 Pin Tubing			D				Included	
Incl	4 Hole HP Tubing				D	D		Included	
	Additional Power Optic HP Line and ISO-C 6 Pin Tubing	82110			D			\$199	
	Additional HP Position Including HP Tubing and Water Relay	82120					D	\$189	
	Firstar Integrated Electric Motor System	82140					D	\$2995	
Incl	Low Voltage Power Supply (100W / 150W)	61110 / 61120						Included	
Incl	Water Source Routing Valve with Junction Box Plumbing							Included	
	Tray Mount, Left Side of Delivery Head	8213L						\$189	
	Tray Mount, Right Side of Delivery Head	8213R						\$189	



Step 4 - Select Your Side Box Utilities		Part Number	Retail Price	Total
Incl	Remote Cuspidor Controls for Cup Filler and Bowl Rinse		Included	
Incl	Side Box Air and Water Quick Disconnects with Flow Control	64000	Included	

Step 5 - Configure Your Rear Assistant's Package				
	(FDC38 Only) Telescoping Rear Assistant's Package with 1 Syringe, 2 HVE, 1 SE (1 HVE for Cuspidor Equipped Deliveries)	52100	\$700	
	(FDC50 Only) Rear Pivot Assistant's Package with 1 Syringe, 2 HVE, 1 SE (1 HVE for Cuspidor Equipped Deliveries)	51200	\$1700	
Incl	Four Position Handpiece Holder (FDC38 / FDC50)	67100 / 67200	Included	
Incl	Rear Assistant's Touch Pad Controls	67300	Included	
	Add Second HVE and Tubing (Standard for Non-Cuspidor Equipped Deliveries)	83100	\$125	

Step 6 - Choose Your Lighting and Accessories				
	Four Bulb LED Light System with Sensor Activation and Intensity Adjustment	32140	\$2695	
	Six Bulb LED Light System with Sensor Activation, Intensity Adjustment, and Yellow Light Composite Mode	32160	\$3195	
	Eight Bulb LED Light System with Sensor Activation, Intensity Adjustment, and Yellow Light Composite Mode	32180	\$3495	
	Monitor, Light Post Mount, Intraoral Camera, and Software (Post Mount Delivery Units Only)	82200	\$1695	
Incl	Low Voltage Power Supply (100W / 150W)	6110 / 61120	Included	
Incl	Chair Adapter, Light Posts, and Arms		Included	

Step 7 - Configure Your Utilities				
Incl	Internal Umbilical Pre-Installed in Chair with 12" Pig Tail		Included	
Incl	Contoured Junction Box with Air and Water Plumbing	81211	Included	
	Universal Square Junction Box with Pre-Installed Plumbing	81231	No Charge	
	Additional Umbilical Length; Specify Length (feet);	82310 - __	\$40 / ft.	
	Remove City/Tap Water Hookup		No Charge	
			Sub-Total	
			Quantity	
			Total	

# Firststar LED Lights

Improve your infection control with our LED lights, featuring touch free sensor activation and intensity adjustment. With the wave of a hand you can change the brightness level, switch between standard illumination and composite mode, and turn your light on and off. Providing an estimated 40,000 hours of energy efficient bulb life, our LED dental lights will illuminate your path to successful treatment.

Enhance your ability to assess and diagnose with our LED lights that help you see more clearly with truer colors. Our lights benefit your whole team by offering enhanced illumination of the oral cavity and energy efficiency over traditional halogen bulbs paired with ergonomic mounting and smooth three axis head movement.

Our RL-206 and RL-208 lights also feature a composite mode, giving you additional time when working with composites.



RL-204



RL-208



RL-206

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